KEEP CALM AND LETS FIND YOU A NEW HOME

BUYER QUESTIONNAIRE



inding the perfect home for you and your family rarely just happens, as compromises are inherent in the home purchase process. But with great planning and preparing this can be accomplished. I'll work hard to get you as close as I can to your ideal home. Please take a minute and help me by answering the following questions. Your feedback will provide information I can use to simplify your property search and save you time. If there are any additional details you would like me to look for please feel free to add them.

CONTACT INFORMATION Name Address Mobile phone _____ Email address **GENERAL QUESTIONS** Where do you want to live? _____ Is there any specific part of the city/area that you prefer? _____ Do you have children? Yes No If yes, Ages? Is there a specific school or school district you'd prefer to live in/near? Yes No If yes which school district? Do you have pets? Yes No What kind, and how many? Have you bought or sold a home in the past? Yes No If yes, how long ago and where? Do you need to sell a property before you can purchase another? Yes No On Market Are you currently in a lease? Yes No If yes, when does the lease end? How soon do you want/need to be in a new home? _____ Are you interested in a new home, a resale home, or both? New Resale Both Do you or any members of your family have any disabilities, conditions, or other circumstances that

would require specific home features? Yes

If yes, which features do you or your family members require?
FINANCING AND PURCHASE INFORMATION
Have you arranged financing yet? Yes No
If yes, who is your lender and how do we contact them?
Do you need assistance in locating financing? Yes No
Have you been pre-qualified, pre-approved, or otherwise informed as to what your maximum purchase amount is? Yes No
If yes, what amount have you been pre-qualified/pre-approval letter stating this amount? \$
Do you have enough funds in your account to cover earnest money (typically 1 percent of the purchase price)? Yes No
What monthly payment range would you feel comfortable with? \$
Will you require down payment assistance? Yes No
What style of home would you prefer?
Are stairs acceptable?
What square footage do you prefer? Under 1,000 1,000-2,000 2,000-3,000 over 3,000
Is air conditioning important to you? Yes No How many bedrooms?
Open floor plans An office or study? Formal dining room? Fireplace?
Patio/deck? Sprinkler system? Pool? Spa? 55+? Yes No
Do you want a garage? Yes No If yes, how many garage spaces?
What size lot would you prefer?
Are there any other specific features that were not addressed in this questionnaire that you would like to be factored into your property search?
Are you currently working with another real estate agent? Yes No
Are you in an "Exclusive Buyer Agency Contract" with another agent? Yes No